

**From:** TUNA EVMEZ  
**Sent:** Wed, 25 Jun 2025 15:03:31 +0000  
**To:** ebys  
**Subject:** Fwd: Konu: HESCO ve SEPCO Elektrik Dağıtım Şirketlerinin Özelleştirilmesine Yönelik Mali Danışmanlık Hizmeti Alımı Hk.  
**Attachments:** invitationof techandfinancialproposal.pdf, NV on privatization of HESCO and SEPCO.pdf

**Tuna Evmez**

*European Union & Foreign Relations Department - Avrupa Birliği & Dış İlişkiler Dairesi  
The Union of Chambers and Commodity Exchanges of Türkiye - Türkiye Odalar ve Borsalar Birliği (TOBB)*

Address : Dumlupınar Bulvarı No:252 (Eskişehir Yolu 9.Km) 06530 /ANKARA

Tel : +90 312 218 22 19

Fax : +90 312 218 22 09

Begin forwarded message:

**From:** pakistan embassy <parepankara@yahoo.com>

**Date:** 25 June 2025 at 16:41:09 GMT+3

**Subject: Konu: HESCO ve SEPCO Elektrik Dağıtım Şirketlerinin Özelleştirilmesine Yönelik Mali Danışmanlık Hizmeti Alımı Hk.**

**Sayın Yetkili,**

Pakistan İslam Cumhuriyeti Ankara Büyükelçiliği, saygılarını sunar ve Pakistan Hükümeti adına hareket eden Özelleştirme Komisyonu'nun (Privatisation Commission), Hyderabad Elektrik Dağıtım Şirketi (HESCO) ve Sukkur Elektrik Dağıtım Şirketi (SEPCO) için özel sektör katılımını içeren bir özelleştirme süreci başlattığını bildirmekten onur duyar. Söz konusu süreç ile ilgili olarak T.C. Dışişleri Bakanlığı'na ekteki nota iletilmiştir.

Bu süreç kapsamında, söz konusu iki elektrik dağıtım şirketine yönelik olarak mali danışmanlık hizmeti sağlanması amacıyla, benzer projelerde deneyimi bulunan bireysel danışmanlar veya konsorsiyumlar tarafından teknik ve mali tekliflerin sunulması davet edilmektedir. Pakistan Hükümeti Özelleştirme Komisyonu'nu tarafından hazırlanmış olan Teknik ve Mali Teklif davetiyesi bilgilerinize sunulmuştur.

Teklif Talep Paketi (RFP), teknik şartnameler, değerlendirme kriterleri ve Mali Danışmanlık Hizmeti Sözleşmesi Taslağı dâhil olmak üzere, aşağıda belirtilen

internet adresinden temin edilebilmektedir:

↗ <https://privatisation.gov.pk/DISCOs-II>.

Teknik ve mali teklifler, en geç 22 Temmuz 2025 tarihi saat 15.00'a kadar hem e-posta yoluyla (dgitpu@privatisation.gov.pk) hem de fiziki olarak Özelleştirme Komisyonu'na teslim edilmelidir. Başvuru için, RFP'de belirtilen banka hesaplarına 1000 ABD Doları tutarında iade edilmeyen bir işlem ücreti ödenmesi gerekmektedir.

Pakistan ile Türkiye arasında enerji alanındaki iş birliğinin güçlendirilmesine önem atfedilmekte olup, bu sürecin Türkiye'deki ilgili kamu ve özel sektör kuruluşları için önemli bir fırsat sunabileceği değerlendirilmektedir.

Bu vesileyle, konunun bilgilerinize sunulmasını ve ilgilenilmesi hâlinde gerekli yönlendirmelerin yapılmasını saygıyla rica ederiz.

**Pakistan İslam Cumhuriyeti**  
**Ankara Büyükelçiliği**



EMBASSY OF PAKISTAN  
37 İRAN CADDESİ  
ANKARA

No. Pol-27/19/2025

The Embassy of the Islamic Republic of Pakistan in Ankara presents its compliments to the Ministry of Foreign Affairs of the Republic of Türkiye and has the honour to enclose herewith advertisement regarding “Invitation of Technical and Financial Proposals for of hiring services of Financial Advisor to provide financial advisory services for undertaking the private sector participation in two (02) Pakistan based Power Distribution Companies (DISCOs), namely Hyderabad Electric Supply Company (HESCO) and Sukkur Electric Power Company (SEPCO), through privatization”.

The esteemed Ministry is requested to disseminate enclosed information among the relevant authorities of the Republic of Türkiye, with a view to encourage participation of interested Turkish experts/consultants in the privatization process.

The Embassy of the Islamic Republic of Pakistan avails itself of this opportunity to renew to the Ministry of Foreign Affairs of the Republic of Türkiye the assurances of its highest consideration.



25 June 2025

The Ministry of Foreign Affairs of the Republic of Türkiye,  
Ankara



Government of Pakistan  
**PRIVATISATION  
COMMISSION**

# INVITATION OF TECHNICAL & FINANCIAL PROPOSALS

**HIRING OF FINANCIAL ADVISOR FOR**

## **THE PRIVATE SECTOR PARTICIPATION IN TWO (02) DISCOs I.E., HESCO & SEPCO**

Privatisation Commission (PC) on behalf of Government of Pakistan (GOP) intends to hire services of a Financial Advisor ("FA") to provide financial advisory services for undertaking the private sector participation in two (02) power Distribution Companies (DISCOs) namely Hyderabad Electric Supply Company (HESCO) and Sukkur Electric Power Company (SEPCO), through privatisation ("Transaction").

**Technical & Financial Proposals** are hereby invited from Interested Parties acting either Individually or as a Consortium, with experience of undertaking similar transactions. Request For Proposal ("RFP") package containing detailed Terms of Reference ("TORs"), Evaluation Criteria, Draft Financial Advisory Services Agreement ("FASA"), etc., is available at (<https://privatisation.gov.pk/DISCOs-II>).

Interested Parties are requested to submit their **Technical & Financial Proposals** conforming to instructions in RFP by: **(i) E-mail** to [dgitpu@privatisation.gov.pk](mailto:dgitpu@privatisation.gov.pk) and **(ii) through Courier, one (01) original and three (03) copies each** (Technical & Financial Proposals) to the office of Director General (I&T/P&U), 4<sup>th</sup> Floor, New Pak Secretariat Building, Kohsar Block, Constitution Avenue, Islamabad, Pakistan, along-with payment of non-refundable processing fee of **USD 1000 (United States Dollar One Thousand only) or equivalent Pak Rupees, by banker's cheque/ wire transfer to bank account details given in the RFP, on or before 1500 hrs Pakistan Standard Time, 22<sup>nd</sup> July, 2025.**

This advertisement is not intended to be and should not be construed as an Offer or any representation or warranty, expressed or implied, with respect to any statement made therein.

**Kamran Farooq Ansari**

Director General (I&T/P&U), Privatisation Commission, Government of Pakistan  
[dgitpu@privatisation.gov.pk](mailto:dgitpu@privatisation.gov.pk); +92 51 920 4593

**For Queries:**

Transaction Manager, Privatisation Commission, Government of Pakistan  
[imranhyder@privatisation.gov.pk](mailto:imranhyder@privatisation.gov.pk); +92 51 920 8510



**14x11.2**



Government of Pakistan  
**PRIVATISATION  
COMMISSION**

# INVITATION OF TECHNICAL & FINANCIAL PROPOSALS

**HIRING OF FINANCIAL ADVISOR FOR**

## **THE PRIVATE SECTOR PARTICIPATION IN TWO (02) DISCOs I.E., HESCO & SEPCO**

Privatisation Commission (PC) on behalf of Government of Pakistan (GOP) intends to hire services of a Financial Advisor ("FA") to provide financial advisory services for undertaking the private sector participation in two (02) power Distribution Companies (DISCOs) namely Hyderabad Electric Supply Company (HESCO) and Sukkur Electric Power Company (SEPCO), through privatisation ("Transaction").

**Technical & Financial Proposals** are hereby invited from Interested Parties acting either Individually or as a Consortium, with experience of undertaking similar transactions. Request For Proposal ("RFP") package containing detailed Terms of Reference ("TORs"), Evaluation Criteria, Draft Financial Advisory Services Agreement ("FASA"), etc., is available at (<https://privatisation.gov.pk/DISCOs-II>).

Interested Parties are requested to submit their **Technical & Financial Proposals** conforming to instructions in RFP by: (i) **E-mail** to [dgitpu@privatisation.gov.pk](mailto:dgitpu@privatisation.gov.pk) and (ii) through **Courier, one (01) original and three (03) copies each** (Technical & Financial Proposals) to the office of Director General (I&T/P&U), 4<sup>th</sup> Floor, New Pak Secretariat Building, Kohsar Block, Constitution Avenue, Islamabad, Pakistan, along-with payment of non-refundable processing fee of **USD 1000 (United States Dollar One Thousand only) or equivalent Pak Rupees, by banker's cheque/ wire transfer to bank account details given in the RFP, on or before 1500 hrs Pakistan Standard Time, 22<sup>nd</sup> July, 2025.**

This advertisement is not intended to be and should not be construed as an Offer or any representation or warranty, expressed or implied, with respect to any statement made therein.

**Kamran Farooq Ansari**

Director General (I&T/P&U), Privatisation Commission, Government of Pakistan  
[dgitpu@privatisation.gov.pk](mailto:dgitpu@privatisation.gov.pk); +92 51 920 4593



**For Queries:**

Transaction Manager, Privatisation Commission, Government of Pakistan  
[imranhyder@privatisation.gov.pk](mailto:imranhyder@privatisation.gov.pk); +92 51 920 8510

**14x11.2**